

Issue 6 October 2020



Welcome to the October edition of the TTS Connection. This month we are excited to announce on a few big enhancements and add-ons to our TTS Platform.

The most exciting news of all is that we are close to finalizing system integration with one of the largest manufacturers in North America. This is a huge step and why TTS was built on its current platform. Our customers will be able to share, Quotation, Project, CRM and Inventory data without having to enter it into more than just TTS Platform – all in real time! Thus, truly offering our customers an ERP System.

For more information on this or to set your company up next – please contact me directly.

Thank you , Matt Scarborough Founder/President **617-797-4965** 

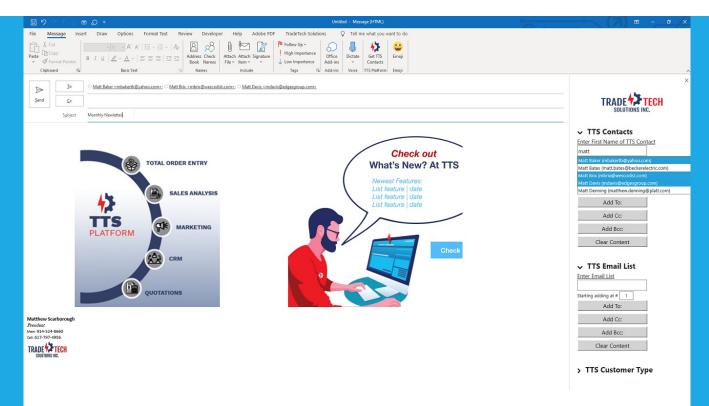
### Introducing the TradeTech Solution App

Making your life easier

We are excited to announce TTS Contact Integration with Microsoft Outlook. Yet another way TTS saves you time and keeps you connected. This custom app will be free for TTS customers through the Microsoft App Store. Look out for a press release in the coming weeks from us with the official launch announcement

The image below is a sneak peak on how simply the app will integrate with

your Outlook email. All your contacts can truly be managed in one place.



click to expand \*

What other functionality does the app have?

Simply select an email from your customer in your Outlook and the app will pull up a simple "visual" quote status chart – showing wins, losses, buys, open orders, current bids and closed/completed orders. Even more information provided with the Active Quotations snapshot.

| €98-⊡⊠∎≖                                     | 𝒫 Search                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | (7) • - • ×                                                   |
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| File Home TradeTech Solutions                | Send / Receive Folder View Developer Ad                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | d-ins Help Adobe PDF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                               |
| New New<br>Email Items:<br>New TS Platform   | Image: Signare     Image: Signare       Image: Signare     Image: Signar                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Team Email Done Reply & Delete Move Rules OneNote Unread/ Categorize Follow                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | ss Book<br>Read Get<br>Aloud Add-ins                          |
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| ✓Favorites<br>matthew@tradetechsolutions.com | All Unread By Date ✓ ↑<br>✓ Today                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | New Quote For A Distributor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                               |
| → matthew@tradetechsolutions.c > Inbox       | Question: 12.17.PM<br>Hi Matt, I maily went thupbon as my                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | O Dan@tradetechsolutions.com;      2matt@tradetechsolutions.com;      *2 others     i) If there are problems with how this message is displayed, click here to view it in a web browser.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                               |
| > Inbox<br>Drafts                            | ✓ Last Week                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Quote Status (Last 6 Months)                                  |
| Sent Items                                   | matthew@tradetechsolutio                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | ** DO NOT FORWARD THIS EMAIL **                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | • Won - 5                                                     |
| > Deleted Items                              | New Quote For A Distributor Wed 10/7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | lost 2                                                        |
| Junk E-Mail                                  | ** DO NOT FORWARD THIS EMAIL **                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Internal Notes:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Buy - 9                                                       |
| Outbox                                       | ✓ Two Weeks Ago                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Click to Add Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | • Open - 0                                                    |
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| > Search Folders                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | No Info - 0                                                   |
|                                              | V Three Weeks Ago                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | RFQ Name: Sample APEX (Q-17625)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                               |
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|                                              | Erik Johnson<br>Re: New NEMRA Website: Service P.,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Contractor: Cianbro                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Active Quotations (click on Quote Name for Internal Notes)    |
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| / Addited                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Contact:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Buy Aluminum Wire Company \$9,876.67                          |
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|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total Price \$6,520.00 Total Weight 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | CEMI Sample (Q-17609)<br>Buy Aluminum Wire Company \$5,698.00 |
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|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Ln         Description         Product #         Quantity         Price         Price Per         Extention         Remarks           1         16999–Packing Slip.pdf         Factory Quote         1         \$6,520.00         1         \$6,520.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Buy Manufacturer H \$2,308.78                                 |
|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Quote Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Delviro (Q-17556)                                             |
|                                              | <ul> <li>Last Month We see 11 and 11 and 12 and</li></ul> | Quote Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Buy Aluminum Wire Company \$0.00                              |
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|                                              | Fopaz Stocking Reps 9/14/2020                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | out of the second | Bid Aluminum Wire Company \$38,584.55                         |
|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Copyright @ 2019 Tradetech Solutions, Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Sample (Q-17611)                                              |
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| 🖾 📾 x <sup>q</sup> 🖄 …                       | NEMRA Member Engagement Initia. 9/11/2020                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Sample Pro Lines (Q-17598)                                    |
| Items: 394                                   | til an anterna is souther, data and                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | All folders are up to date.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Connected to: Microsoft Exchange III III - + 100%             |
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See the image below!

click to expand \*

# **NEW FEATURE!** Quotation Module: Adding a contact to a quote

Once you select the Customer for your quote, the form will now have a "Contact" dropdown that will populate all the individual contacts associated with the Customer. Now you can easily direct the quote to the person you like, without having to look up all the names in your contact database. Just another time saver we developed based on our customers' needs.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Welcome<br>Freddy W Smith J                                                                 | r My.Account Help                                                                                                                                                   | Logout                                              | Cust-Quote Name OPro                               | ect Name O Com                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | pany Name      |                       |                     |               |       |            |     |
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| Home Manage Customer Q                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | uotes Quotation R                                                                           | eports Price Sheets D                                                                                                                                               | ata Files CRM Sales Cor                             | npany Data Reach Out                               | Projects TTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Cloud          |                       |                     |               |       |            |     |
| Show Quick Launch Create                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Customer Quote                                                                              | Search Customer Quotes                                                                                                                                              | Quotes Sent to Vendor Impo                          | rt Vendor Quotes                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                       |                     |               |       |            |     |
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| Quotation<br>Factory Quote<br>Factory Quote<br>Fintrnal Notes<br>Print<br>Carlensh<br>Refersh<br>Save<br>Send Save<br>Save<br>Save Joan Fras Evel<br>Inst Annoh Factory Quets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | RFQ Name<br>Contractor<br>Vendor<br>Product Group<br>Contact<br>Quote Date<br>Re-Usable BOM | 975 MILLBURY ST<br>WORCESTER, MA 0160<br>John Hagncock Bidg<br>Cianbro<br>Aluminum Wire Compe<br>Sobby Stover<br>Dan McCurdy<br>Don Moran<br>Jason Guy<br>Jason Guy | v<br>Iny v<br>€ Centrad File ( <u>See Contrad</u> ) | Quote Ty<br>Status<br>Ship To<br>Quote No<br>New A | Project  Pro |                |                       | ]                   |               |       |            |     |
| Quotation Team<br>Hollie(i)<br>Dan(o)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Change Price Fr<br>Add Item                                                                 | Joe Mocnik<br>Mark Davidson Row                                                                                                                                     | fultiplier: 1.00<br>Hide Header Copy Table          | Product Info Product M                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                       | ✓ Lighting Template |               |       |            |     |
| Dan(oc)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                             | Mark Grant                                                                                                                                                          |                                                     |                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Total          | \$1,801.38            |                     |               | Total |            | 0   |
| (To Add - Double Click)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Ln <sup>®</sup> Description                                                                 | Mike Wagner<br>Mitch Zappitelli                                                                                                                                     | Product #                                           |                                                    | s6.654.60                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Price Per<br>M | Extension<br>\$665.46 | Remarks             | Weight 0      |       | Weight Ext | 0 - |
| Freddy W Smith Jr                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                           | Tom Mocnik                                                                                                                                                          |                                                     | // 100                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                | -                     |                     |               | _     | _          |     |
| Joe King<br>Bob Smart                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 2 6 XHHW                                                                                    | Tom moening                                                                                                                                                         | 🥖 6 USE                                             | // 200                                             | \$3,954.60                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | м              | \$790.92              | 1                   | <i>I</i> , 0. | _     | _          | 0   |
| A CONTRACTOR OF A CONTRACTOR OFTA CONT | 3 4 XHHW                                                                                    |                                                                                                                                                                     | / 4 XHHW                                            | // 300                                             | \$1,150.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | М              | \$345.00              |                     | <i>//</i> 0   | 2     | -          | 0   |
| Quotation Manager                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 4                                                                                           |                                                                                                                                                                     | 1.                                                  | 4                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                | -                     |                     | 11            |       |            | _   |
| Freddy W Smith Jr 🗸                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 5                                                                                           |                                                                                                                                                                     | h                                                   | 1.                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                       |                     | h             |       |            |     |
| Re-Usable BOM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 6                                                                                           |                                                                                                                                                                     | 11                                                  | 14                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |                       |                     | 4             |       |            | _   |
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click to expand \*

### **NEW FEATURE!**

### Total Order Entry: Partial Order Quantity (broken box) Warning!

Due to customer demand we brought this feature back to monitor nonstandard package quantity ordered for each vendor. Simple 1 step set up

**One Step:** When in the the vendor File you select "Warn about partial Order Qty"

Now, when you enter a quantity that would create a "broken box" a warning will be displayed.



1) For each Vendor that you would like to monitor non-standard package quantity ordered. Make sure in the Vendor File you select "Warn About Partial Order Qty"

|                         |   | e                           |                              |                                       | AREP Quick Launch V AREP |
|-------------------------|---|-----------------------------|------------------------------|---------------------------------------|--------------------------|
| Dashboard               |   | Update Vendor / Update      |                              |                                       |                          |
| Customer                | ~ | ⇔ Back                      |                              |                                       |                          |
|                         | ~ | O Update Vendor             |                              |                                       |                          |
| Dreate                  |   |                             |                              |                                       |                          |
| Manage                  |   | Vendor Name: "              | Select Vendor Group: (New ?) | Rep Code:                             | Phone:                   |
| Manage Vendor Group     |   | Arlington Industries        | Commodities                  | ✓ E650                                | 123-456-7890             |
| E Vendor Customer X Ref | ~ | Main Email Address:         | Address Line 1: "            | Address Line 2:                       | City   State: "          |
| Product                 | ~ | 123@arlingtonindustries.com | 12 Front St                  |                                       | Boston   Massachusetts   |
|                         | ~ | Postal Code:                | Main Fax Number:             | Website:                              | Order Prefix:            |
| Reusable BOM            | ~ | 01234                       |                              | http://www.arlingtonindustries.com    | ARL                      |
|                         |   | Order Sequence Start:       | Order Sequence End:          | Select Default Shipper:               | Remarks:                 |
| Crder                   | ~ | 10000                       | 20000                        | UPS GROUND                            | ~                        |
|                         | ~ |                             |                              |                                       |                          |
|                         |   | Always Faston PO            | Manual Broduct Allowed       | Corder Allewed Mitheut Curtemer V Per |                          |

| 🖬 Reports 🗸 🗸      | Always Pactory BO                         |                                                       | Contraction of the second costonies x real                  |                                 |
|--------------------|-------------------------------------------|-------------------------------------------------------|-------------------------------------------------------------|---------------------------------|
| Additional Reports | Varehousing<br>Warehouse Copy Sort Order: | Communicate Releases Only<br>ReleaseCopySortOrderList | □ Default to Manual Pricing<br>Warn About Partial Qty Order | Communicate Using EDI OUT Files |
|                    | Bin Location                              | ♥ Product Number                                      | v                                                           |                                 |
|                    | Vendor Contact                            |                                                       |                                                             |                                 |
|                    | Freight Term                              |                                                       |                                                             |                                 |
|                    |                                           |                                                       |                                                             | Update Vendor                   |

#### click to expand \*

2) Now when you enter a Quantity that would create a "broken box" a warning will be displayed.

| :     |                |                            |                       | ×                                                  |                                                                                           |                                                       |                               | Order Item                                                                 |
|-------|----------------|----------------------------|-----------------------|----------------------------------------------------|-------------------------------------------------------------------------------------------|-------------------------------------------------------|-------------------------------|----------------------------------------------------------------------------|
| \$100 | Level .49   \$ | e Price :<br>sulated Price | Not Available<br>Main |                                                    |                                                                                           | Vendor Name<br>Qty Available:                         | Astral Electrical Supply 1020 | Customer Name :<br>Qty On Hand:                                            |
|       |                |                            |                       | ed order quantity would<br>ment. Do you still want | Are you<br>Please note that the enter<br>result in a partial box ship<br>to proceed<br>No | Select Pricing Me<br>Level.49   \$49<br>Price Per: EA | XRB.                          | Select Product*  1274A Description: 2-1/2K1-1/4) Remarks: Bin Distribution |
|       | ю              | Factory B(                 |                       | WH BO                                              | Qty To Commit                                                                             | vailable                                              | Qty A                         | Bin Loc                                                                    |
|       |                | 0                          |                       | 0                                                  | 0                                                                                         |                                                       | 0                             | Primary                                                                    |
|       |                | 0                          |                       | 0                                                  | 0                                                                                         |                                                       | 0                             | Primary<br>Add Order Item                                                  |

click to expand \*



#### Turn your Quote right into an Order

Creating an order from a quotation will no longer be a 2 step process! Now you can TOE an order directly from the quotation screen. With the simple click of one button, your quote will be transformed into an order (and allow you to edit or make changes as needed)

Look for a special announcement from us soon as we get ready to integrate this into the software.



## **Did You Know?**

The TradeTech Solutions platform does far more than any other software out there. We are the complete "ERP system" for the sales rep.

Take a look how we line up here

We recently added so many new features, we figured

